

JANUARY 2009 THROUGH JULY 2010 BY LINE OF AUTHORITY

OrgName	OrgId	ExamType	JAN - DEC 2009			JAN-JUNE 2010			July		
			taken	passed	ratio	taken	passed	ratio	taken	passed	ratio
0Chance2Fail	102538	Health	161	81	50	4	3	75	71	35	49
360training.com Inc.	77111	Health	1	0	0						
A. D. BANKER & COMPANY	71004	Health	61	13	21	49	12	31	4	2	50
ABLE INCORPORATED	83532	Health	301	130	43	99	50	51	14	10	71
COMBINED INSURANCE COMPANY	83733	Health	7	2	29						
COMMONWEALTH SCHOOLS OF INS.	78643	Health	3	2	66				1	1	100
DESIGNED LEARNING GROUP	83396	Health	25	13	52						
INDEPENDENT INSURANCE AGENTS OF IN	64011	Health	3	3	100						
INDIANA LICENSING SCHOOL	70959	Health	6	1	17	3	1	33			
INSURANCE CAREER TRAINING INC.	102536	Health	5	4	80				2	2	100
IVY TECH COMMUNITY COLLEGE BLOOMIN	104403	Health	29	21	72						
INSURANCE LEARNING CENTER	73659	Health	85	52	61				12	11	92
KAPLAN FINANCIAL	70686	Health	13	7	54	1	0	0	2	1	50
PATHFINDER CORPORATION	71525	Health	40	30	75	14	11	79	1	1	100
PENTERA GROUP INC.	72641	Health	8	4	50	2	1	50			
PROFESSIONAL TRAINING INSTITUTION IN	71778	Health	12	8	67	6	4	67			
SECURITIES TRAINING CORPORATION	72153	Health	1	1	100	2	2	100			
TOTAL			770	379	49	191	90	47	107	63	59

0Chance2Fail	102538	Life and Health	42	21	50	25	13	52	2	1	50
360training.com Inc.	77111	Life and Health	16	7	44	5	1	20	1	0	0
A. D. BANKER & COMPANY	71004	Life and Health	378	180	48	304	124	41	80	34	43
ABLE INCORPORATED	83532	Life and Health	2042	827	40	1305	584	45	152	73	48
CINCINNATI INSURANCE BOARD	72115	Life and Health	3	3	100						
COMMONWEALTH SCHOOLS OF INS	78643	Life and Health	54	35	65	33	12	36	9	7	78
CPMI PROFESSIONAL DEVELOPMENT INC.	83027	Life and Health	13	8	62	8	5	63			
CUSTOMIZED LEARNING	80601	Life and Health	5	4	80	2	2	100			
DESIGNED LEARNING GROUP	83396	Life and Health	158	105	66	92	60	65	4	3	75
INDEPENDENT INSURANCE AGENTS OF IN	64011	Life and Health	13	4	31	10	4	40	2	0	0
INDIANA LICENSING SCHOOL	70959	Life and Health	49	26	53	23	8	35	8	7	88
INSURANCE CAREER SCHOOL	76213	Life and Health				3	3	100			
INSURANCE CAREER TRAINING INC.	102536	Life and Health	102	63	62	72	44	61	17	14	82
INSURANCE LEARNING CENTER	73659	Life and Health	9	7	78						
IVY TECH COMMUNITY COLLEGE BLOOMIN	104403	Life and Health	1	0	0	4	4	100			
KAPLAN FINANCIAL	70686	Life and Health	202	109	54	127	66	52	30	21	70
PATHFINDER CORPORATION	71525	Life and Health	1058	659	62	616	403	65	108	58	54
PENTERA GROUP INC.	72641	Life and Health	24	10	42	4	3	75			
PROFESSIONAL TRAINING INSTITUTION IN	71778	Life and Health	191	102	53	85	52	61	18	9	50
SATURN LEARNING SOLUTIONS	83055	Life and Health	4	1	25						
SECURITIES TRAINING CORPORATION	72153	Life and Health	11	7	64	7	7	100	2	1	50
SPIRITAN	101662	Life and Health	25	7	28	2	2	100			
TOTAL			4406	2188	50	2734	1401	51	433	228	53

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			taken	passed	ratio	taken	passed	ratio	taken	passed	ratio
0Chance2Fail	102538	Life	106	18	36	20	13	65	1	1	100
360training.com Inc.	77111	Life	5	1	20	1	1	100			
A. D. BANKER & COMPANY	71004	Life	130	91	70	183	107	58	24	14	58
ABLE INCORPORATED	83532	Life	415	187	45	226	110	49	36	20	56
CINCINNATI INSURANCE BOARD	72115	Life	2	2	100						
COMBINED INSURANCE COMPANY	83733	Life	24	8	33	1	1	100			
COMMONWEALTH SCHOOLS OF INS	78643	Life	16	7	44	16	9	56	3	2	67
CPMI PROFESSIONAL DEVELOPMENT INC.	83027	Life	7	5	71	1	1	100			
DESIGNED LEARNING GROUP	83396	Life	11	7	64	12	6	50			
INDEPENDENT INSURANCE AGENTS OF IN	64011	Life				2	1	50			
INDIANA LICENSING SCHOOL	70959	Life	8	5	63	6	2	33	5	3	60
INSURANCE CAREER SCHOOL	76213	Life				1	1	100			
INSURANCE CAREER TRAINING INC.	102536	Life	6	2	33	1	1	100			
INSURANCE LEARNING CENTER	73659	Life	8	7	88	28	19	68	40	16	40
IVY TECH BLOOMINGTON	104403	Life	3	1	33	11	6	55	8	3	38
INSURANCE SCHOOLS INC.	73956	Life									
KAPLAN FINANCIAL	70686	Life	89	67	75	30	20	67	6	5	83
PATHFINDER CORPORATION	71525	Life	112	63	56	69	45	65	14	7	50
PENTERA GROUP INC.	72641	Life	7	6	86	2	2	100	2	1	50
PROFESSIONAL TRAINING INSTITUTION IN	71778	Life	47	27	57	32	14	44	2	2	100
SATURN LEARNING SOLUTIONS	83055	Life	2	1	50						
SECURITIES TRAINING CORPORATION	72153	Life	7	5	71	7	1	14	4	1	25
SPIRITAN	101662	Life	4	2	50	3	1	33	3	1	33
TOTAL			1462	679	46	856	449	53	177	87	49

			JAN - DEC 2009			JAN-JUNE 2010			July		
			taken	passed	ratio	taken	passed	ratio	taken	passed	ratio
0Chance2Fail	102538	Personal Lines	3	1	33						
A. D. BANKER & COMPANY	71004	Personal Lines	12	6	50	25	6	24	7	4	57
ABLE INCORPORATED	83532	Personal Lines	32	16	50	13	4	31			
COMMONWEALTH SCHOOLS OF INS	78643	Personal Lines	2	0	0						
DESIGNED LEARNING GROUP	83396	Personal Lines	8	4	50	1	1	100			
FW EDUCATIONAL SERVICES	83303	Personal Lines	3	2	67						
INDEPENDENT INSURANCE AGENTS OF IN	64011	Personal Lines	2	0	0	5	1	20			
INSURANCE CAREER TRAINING INC.	102536	Personal Lines	2	1	50	2	1	50			
KAPLAN FINANCIAL	70686	Personal Lines	4	0	0						
PATHFINDER CORPORATION	71525	Personal Lines	34	8	24	13	11	85	1	1	100
PROFESSIONAL TRAINING INSTITUTION IN	71778	Personal Lines	32	7	22	8	3	38	2	0	0
TOTAL			134	45	34	67	27	40	10	5	50

OrgName	Orgld	ExamType	JAN - DEC 2009			JAN - JUNE 2010			July		
			taken	passed	ratio	taken	passed	ratio	taken	passed	ratio
0Chance2Fail	102538	Property and Casualty	30	11	37	18	10	56	9	5	56
360training.com Inc.	77111	Property and Casualty	30	6	20	5	2	40	2	1	50
A. D. BANKER & COMPANY	71004	Property and Casualty	164	60	37	116	45	39	17	10	59
ABLE INCORPORATED	83532	Property and Casualty	324	96	30	267	102	38	49	26	53
CINCINNATI INSURANCE BOARD	72115	Property and Casualty	7	1	14	1	0	0	2	1	50
COMBINED INSURANCE COMPANY	83733	Property and Casualty	1	0	0	5	1	20			
COMMONWEALTH SCHOOLS OF INS	78643	Property and Casualty	24	12	50	23	13	57	1	1	100
CPMI PROFESSIONAL DEVELOPMENT INC.	83027	Property and Casualty	14	6	43	7	1	14			
DESIGNED LEARNING GROUP	83396	Property and Casualty	107	45	42	41	17	41	9	6	67
FW EDUCATIONAL SERVICES	83303	Property and Casualty	5	3	60	1	1	100			
INDEPENDENT INSURANCE AGENTS OF IN	64011	Property and casualty	20	9	45	17	6	35	5	4	80
INDIANA LICENSING SCHOOL	70959	Property and Casualty	45	15	33	28	10	36	2	2	100
INSURANCE CAREER SCHOOL	76213	Property and Casualty	8	1	13	21	8	38			
INSURANCE CAREER TRAINING INC.	102536	Property and Casualty	155	65	42	149	52	35	32	12	38
INSURANCE LEARNING CENTER	73659	Property and Casualty	21	12	57						
IVY TECH TERRE HAUTE	102537	Property and Casualty	13	2	15	2	1	50	6	4	67
INSURANCE SCHOOLS INC.	73956	Property and Casualty	5	3	60	3	1	33			
KAPLAN FINANCIAL	70686	Property and Casualty	147	61	41	77	36	47	4	3	75
PATHFINDER CORPORATION	71525	Property and Casualty	893	520	58	560	327	58	105	68	65
PROFESSIONAL TRAINING INSTITUTION IN	71778	Property and Casualty	187	77	41	94	37	39	39	14	36
PROFESSIONAL EDUCATION SERVICES	76724	Property and Casualty	2	2	100						
SAFECO	103078	Property and casualty	25	22	88	45	19	42			
SATURN LEARNING SOLUTIONS	83055	Property and Casualty	13	4	31	2	2	100			
SECURITIES TRAINING CORPORATION	72153	Property and Casualty				2	2	100			
SPIRITAN	101662	Property and Casualty	22	3	14	25	6	24	2	1	50
TOTAL			2347	1069	46	1531	709	46	296	165	56